

Points to Think About on Becoming a Director of CABR

Let's discuss the expectations of becoming a Director of the Cincinnati Area Board of Realtors. The following are points, in no specific order, that will help guide you on your journey in becoming and serving as a Director.

- 1) If elected, you are required to attend the remaining three (3) Director meetings that year (October, November and December). In the December meeting, you will be tentatively installed as Directors and will be eligible to run for the office of Treasurer, 1st Vice President or 2nd Vice President. These positions serve as part of the Executive Committee.
- 2) You are required to attend a 1.5 hour orientation with the CEO in advance of the first Director's meeting you attend (October meeting). The CEO provides you with a general overview of the meeting structure, committee and voting processes, special functions that you should plan to attend and an overview of the financials.
- 3) As a Director, when coming into meetings or special functions, you are representing the CABR. You are to take your company hat off and position yourself as a leader representative of the CABR. You and your Director peers shall act as one body and serve your membership dutifully.
- 4) Unless otherwise stated, all discussions and information discussed and distributed in the Directors meeting and that you find on your Directors Dropbox account shall be considered CONFIDENTIAL.
- 5) If elected, you are a CABR Director and an MLS Director. When you meet monthly, the President opens and conducts the CABR meeting, discussing CABR items only; then closes that meeting. After a short break, the President then opens the MLS meeting, discussing MLS items only; then closes that meeting. For each meeting, you are making decisions that are in the best interest of the CABR membership and the MLS membership.
- 6) It is expected that you review the CABR Constitution and MLS Rules and Regulations and have a general understanding of those policies. As a Director, you are expected to abide by and properly follow the rules and policies set forth in these documents, setting an example for the rest of the respective memberships.
- 7) As a Director, you will entertain all recommendations made by any one of the CABR / MLS twenty-five Committees and task forces. As one body, you will reasonably discuss and discern all facts and reasoning related to the recommendations and make the best decision possible on behalf of the membership. If you feel the recommendation warrants more fact finding and discussion at the Committee level, you shall not do Committee work and send it back to the Committee.
- 8) The President and Director Installation Banquet is usually the first or second Friday in January. All Directors are expected to attend this event.
- 9) Each Director shall be a Director Liaison to at least two (2) Committees. You are the conduit of information between the Committee and Directors.
- 10) As a leader of the CABR / MLS organizations, you are to set an example for the rest of the membership. RPAC, the raising of funds to support the best interests of Realtors and the private property rights of consumers, is VERY important to this organization and should be important to ALL Realtors. It is a goal for each Director to invest at least \$200 annually to RPAC and encourage others in your company and committees to do the same.
- 11) If elected as a CABR Director, you also become an OAR Director. You are highly encouraged to participate on state committees for the Ohio Realtors and expected to attend the two (2) OAR Director meetings. The Director meetings take place at the Legislative meetings in April/May and the State Convention in September. You will be given a one-night room stipend for each meeting after attending as an OAR Director.

These items are a good set of starting points for your consideration. It is important that you read, understand and abide by each of these points.

You are a leader of this organization. You are expected to act and conduct yourself in a professional manner always. You are expected to adhere to the Code of Ethics and to the CABR Constitution and the MLS Rules and Regulations.

You are a LEADER !! You are a REALTOR!