



**WWW.CABR.ORG**

Phone:(513)761-8800

## EXPERIENCE THE CABR MEMBER DIFFERENCE

**Congratulations on your new career in real estate!** We understand as a new licensee that you have a tremendous amount of things to learn and complete. Becoming a REALTOR® member of the Cincinnati Area Board of REALTORS® (CABR) will prove to be one of the most beneficial steps in your career.

You made the right choice when you decided to place your license with a Broker/Appraiser who is a REALTOR® member of our Association. This important step will allow you as a salesperson/appraiser to become a Cincinnati REALTOR®.

The term REALTOR® is a federally registered collective membership mark which identifies a real estate professional who is member of the NATIONAL ASSOCIATION OF REALTORS® and subscribes to its strict Code of Ethics.

The completion of the membership steps is an easy process and we look forward to you obtaining your REALTOR® membership and getting involved in the REALTOR® organization.

To obtain this prestigious mark there are a few easy steps to complete (see reverse). In joining the Cincinnati Area Board REALTORS® you will also become a member of both the Ohio and National Associations of REALTORS®.

If you need assistance or if you have any questions feel free to contact the Board's membership administrator at (513)842-3018.

*For information on how to obtain access to the Multiple Listing Service (Cincy MLS) and SUPRA services -- Contact them directly at (513) 842-3029 or visit [www.cincymls.net](http://www.cincymls.net).*

## MANY WAYS TO GET INVOLVED

- REALTORS® with Heart
- Cincinnati Ambassadors
- Golf Outing
- Appy Hours
- Tech Summit
- Leadership Academy
- Young Professionals Network
- Educational Events
- Support RPAC
- Social Events
- 20+ Committees
- Voting Privileges (Directors)
- Designation Events
- Networking Events
- OAR & NAR Participation
- Webinars and Forums
- and much more . . . . .



YPN Kickball



Civil Rights Class



Golf Outing



Shred Event

# HOW TO BECOME A CABR REALTOR®

As a new licensee, your Broker/Appraiser should notify CABR in writing that they are in receipt of your real estate/appraisal license. Email to: cpetersman@cabr.org (Include: license information, name, email, office information) This step will begin your invitation process (via email). Below you will find additional steps needed to join.

- Complete online Orientation\*\*
- Application Completion (during online Orientation)
- Remit admission fee to join (\$150 / reg. price \$200)  
*Discounted \$50 if joining within 90 days of license date*
- Remit pro-rated dues
- Director Approval
- Complete in-person program within 6 months of joining.

## 2021 PRO-RATED DUES\*

	CABR	OAR	NAR	TOTAL
January	84.48	200.00	185.00	\$ 469.48
February	70.40	185.00	172.50	\$ 427.90
March	56.32	171.00	160.00	\$ 387.32
April	42.24	156.00	147.50	\$ 345.74
May	28.16	142.00	135.00	\$ 305.16
June	14.08	127.00	122.50	\$ 263.58
July	169.00	113.00	110.00	\$ 392.00
August	154.88	98.00	97.50	\$ 350.38
September	140.80	83.00	85.00	\$ 308.80
October	126.72	69.00	72.50	\$ 268.22
November	112.64	54.00	60.00	\$ 226.64
December	98.56	40.00	47.50	\$ 186.06

You will receive an invitation to join via email. This email will provide you with the online Orientation link for completion. Your dues and admission fee invoice will be emailed to you once you complete the online Orientation\*\*. This emailed invoice will give you directions on how to remit payment. If you have been a member of CABR previously or hold membership in another Board -- contact Cathy Petersman, Membership Administrator - 842-3018 for more information.

Questions: Call Cathy Petersman, Membership Administrator at 761-8800 or email: cpetersman@cabr.org If a licensee was a member previously, call for more information

\*Dues are calculated from the month following your license date. Dues amounts are subject to change.

## CONTRACTS AND FORMS

Over 40 different attorney-approved contracts and forms are available for use by REALTOR® members. Paper and PDF versions along with subscriptions to Dotloop and Zip Forms are also available.

## FREE CE CREDIT

Take advantage of FREE CE CREDIT when you complete the 3 required courses at the CABR offices. Learn timely information valuable to you. Ethics -- Core Law -- Civil Rights



Social Events



REALTORS® with Heart



City Bus Tour



COE Event



Ambassadors

## RECOGNITION AND AWARDS

CABR's Circle of Excellence is an elite club of Cincinnati's top agents. Each year we honor those who have excelled with outstanding residential sales performance.



To qualify for the next years COE, an applicant's company must have been paid a minimum of \$110,000 in gross commissions as a result of the applicant's participation in selling, listing, referral fees, tips and/or leasing real estate during the recognition period. Your eligibility would begin when you become a CABR member (in accordance with the rules). The Club's recognition period runs from Oct. 1 - Sept. 30. In January, we honor those who will be inducted into the year's club at a special awards luncheon where each inductee receives an award.

## ADVOCACY & GOVERNMENT AFFAIRS

From the first day you receive your license to every closing you have, rest assured, government (local, state and federal) is involved in your business.

As a CABR member, you benefit by being a part of one of the largest, most powerful and influential lobbying organizations in the country. We work hard on a wide range of issues. Some examples include:

- Preserving the Mortgage Interest Deduction,
- Preventing attempts to increase the Real Estate Transfer Taxes in Hamilton, Butler, Clermont and Warren Counties;
- Securing continuation of the Property Tax Rollback policy that provides City of Cincinnati residents with property tax relief; and
- Defeating proposed expansion of Ohio's Sales Tax to "services" - including every service that is part of a real estate transaction.
- Continued prohibition on banks from providing real estate services.

REALTORS® Political Action Committee (RPAC) fights for REALTORS®, our clients and the issues important to our industry. Your support of RPAC is critical to RPAC's continued influence and success.